

Quadica Developments Loves NumberCruncher's Scalable Solutions

All Orders by NumberCruncher is a perfect fit for this model railroad and LED supplier

"NumberCruncher gave us the out-of-the-box solutions we needed to survive and succeed."

Ron Warris Owner Quadica Developments, Inc.

Customer Profile

When Quadica Developments was looking for new inventory software, they faced an unexpected challenge: most of the products they found were far too limited to meet their needs or too complex and expensive. As a small company that manufactures and sells model railroad tools and supplies as well as high-powered LEDs, Quadica needed a scalable solution that would help them remain flexible and responsive to their customers' needs. They simply couldn't maintain adequate control of their business without the right tracking system.

Business Challenge

Even though Quadica Developments is a small business, they deal with many of the same issues larger companies face. They needed a scalable solution that would accommodate their small business needs and help them successfully meet their larger challenges. Quadica markets all of their products via the Internet, so they wanted inventory and order management software that would integrate seamlessly with their existing e-commerce capabilities.

"We really like QuickBooks®," said company owner Ron Warris, "but we needed add-ons that would fit a business of our size." The company manufactures all of its products on demand, so they have to stay nimble and respond to orders quickly.

Solution Overview

After trying other software packages that didn't work for them, the folks at Quadica Developments discovered All Orders by NumberCruncher. "It was an excellent solution," Warris said. "The All Orders system is designed to address on-demand manufacturing issues." The team at NumberCruncher was willing to customize the software to meet Quadica's specific needs and provided very responsive service.

Business Benefits

"NumberCruncher provides good solutions for small companies like ours," said Warris. "The All Orders system made our processes run much more smoothly." He added that the software and outstanding customer support is available at a very reasonable price.

Thanks to All Orders by NumberCruncher, Quadica Developments has the control and flexibility necessary to maintain a successful on-demand manufacturing and e-commerce business. "NumberCruncher really helped our company," Warris said.

AT A GLANCE:

Customer: Quadica Developments, Inc.

Locations: Brantford, ON, Canada

Industry:

Model Railroad Tool and Supply Manufacturer and LED Distributor

Business Challenge:

Greater inventory control, scalable software and QuickBooks® compatibility

Solution:

All Orders by NumberCruncher

Results:

All Orders and QuickBooks® enabled Quadica Developments to:

- Remain nimble and quickly respond to orders
- Customize their inventory management system
- Keep their business running smoothly



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